

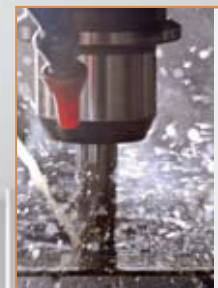
A Pillar in Pennsylvania's Workforce Development

PROGRAM REPORT 2011



“WEDnetPA has had a great impact on our ability to meet the basic training needs of our employees, which has in turn led to jobs staying in Pennsylvania. Our WEDnetPA partner has been very proactive in helping us refine our training programs and find the best training at the best cost.”

“During this tight economic time, WEDnetPA provided a way to allow a small company like ours to continue to train our employees in important industry changes and to keep us competitive.”



ON AVERAGE, COMPANIES PROVIDE A 4-TO-1 MATCH TO THEIR WEDNETPA FUNDS



Always Here for Pennsylvania Businesses ...

Each year as I prepare to write this letter, I look back at the last year as well as all the previous years that WEDnetPA has been in existence to determine what strides we have made. Doing so, I tend to get a bit nostalgic both on a professional and personal level.

WEDnetPA's first year was 1999. That year was filled with uncertainty for a variety of reasons. Not only was it the first year for our new organization and we were working to develop an identity and make Pennsylvania businesses aware of how we could benefit them and their employees ... but there was also all the hoopla surrounding Y2K. Remember that? “The world was going to end” at midnight on December 31, 1999! Computers would stop working ... data was going to be lost ... infrastructures were going to be crippled ... dogs and cats were going to be living together (to paraphrase a Bill Murray line from one of my son's favorite movies “Ghostbusters”). Everything was going to be in chaos.

As we all now know, when we eventually rang in the year 2000, pretty much nothing happened. Life continued on the same. We made our way nonchalantly into the 21st century.

Turns out all the unpredictability and craziness was to come.

Since then, the world — in particular, the U.S. including Pennsylvania — has been on quite a rollercoaster ... one with seemingly a lot fewer “ups” than “downs”. The terror of 9/11. An extremely volatile stock market. The real estate boom ... and bust. Recession. Record unemployment. Seemingly never-ending budget battles at the local, state and federal levels. It's been a pretty turbulent period, especially for business. But if you were a Pennsylvania business, you always had the advantage of having WEDnetPA's free job training at your ready.

WEDnetPA has been the certainty for Pennsylvania companies during very uncertain times. Since 1999, we have indeed become an essential pillar in Pennsylvania's workforce development strategy by offering budget-saving employee training when Pennsylvania companies needed an advantage to remain competitive, and in some instances, to simply remain in operation. We take great pride in that so many companies look to us for assistance. And that we have been able to help them.

We owe our existence today — now more than 10 years later — to the commitment of our partners to provide training assistance as easily and conveniently as possible to the businesses that need it and to the Department of Community and Economic Development for continuing to recognize the value and importance of this vital investment. We are always looking for ways to make the process of applying for and obtaining these training resources as simple as possible. For example, in June 2011 we introduced our Information Sharing, Administration and Analysis Center (ISAAC) that will enable companies to easily apply and submit invoices online.

As the following data indicates, we have made a positive impact on Pennsylvania's economic standing and will continue to do so as long as we are afforded the opportunity.

*Thomas J. Venditti, Statewide Director
WEDnetPA*



A Summary of 2010-2011

FY 2010-11 TOTALS

	Funds Invested	Employees Trained
Basic Skills	\$6,489,153	44,634
Information Technology	\$1,878,271	3,538
Combined	\$8,367,424	48,172

Training Providers Across the Commonwealth Participate in GFT

As the first choice for providing workforce instruction, private-sector trainers in communities across Pennsylvania also benefit from the Guaranteed Free Training Program.

FY 2010-11 TOTALS

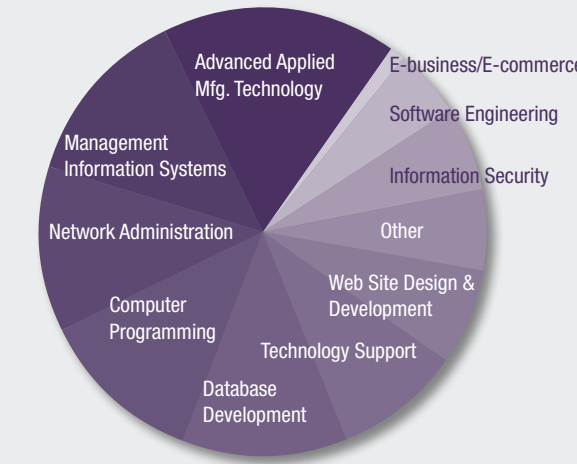
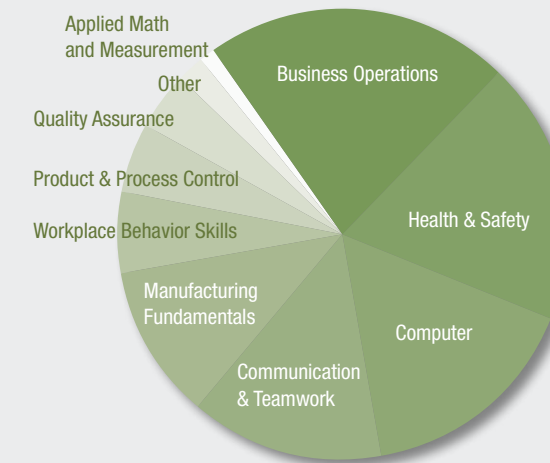
Private-Sector Trainers	74%
In-House Training	13%
WEDnetPA Partners	13%



Types of Training Delivered

BASIC SKILLS*

Business Operations	22%
Health & Safety	19%
Computer	16%
Communication & Teamwork	14%
Manufacturing Fundamentals	11%
Workplace Behavior Skills	6%
Product and Process Control	5%
Quality Assurance	4%
Applied Math and Measurement	1%
Other	2%
Total:	100%



INFORMATION TECHNOLOGY*

Advanced Applied Manufacturing Technology	17%
Management Information Systems	13%
Network Administration	12%
Computer Programming	12%
Database Development	12%
Technology Support	9%
Website Design & Development	7%
Information Security	6%
Software Engineering	5%
E-business/E-commerce	1%
Other	6%
Total:	100%



MORE THAN 90% OF WEDNETPA TRAINING IS DELIVERED TO BUSINESSES IN THE COMMONWEALTH'S TARGETED INDUSTRY CLUSTERS.

*Random sampling of 10% of submitted invoices

Companies of All Sizes Benefit from GFT

Small companies received almost \$2.5 million in training funds (30 percent). Medium, large and extra large companies received 21 percent, 18 percent and 31 percent of the training funds respectively.

FY 2010-11 TOTALS

Size of Company	Training Funds	%
Less than 100 employees	\$2,489,805	30%
101 to 250 employees	\$1,791,625	21%
251 to 500 employees	\$1,512,055	18%
More than 500 employees	\$2,573,939	31%
Total	\$8,367,424	100%



12 Years of Success for WEDnetPA and Pennsylvania

Since its beginning in 1999, the Guaranteed Free Training program offered through WEDnetPA has grown to become the primary delivery system for Pennsylvania's incumbent workforce training. Each year, WEDnetPA partners continue to reach out to significant numbers of companies and employees — strengthening our workforce and businesses, and in turn, strengthening Pennsylvania's economy.

APRIL 19, 1999 - JUNE 30, 2011

Companies Served 15,526

Workers Trained 957,783



MORE THAN 8,000 PRIVATE-SECTOR TRAINERS HAVE PROVIDED TRAINING TO WEDNETPA COMPANIES.

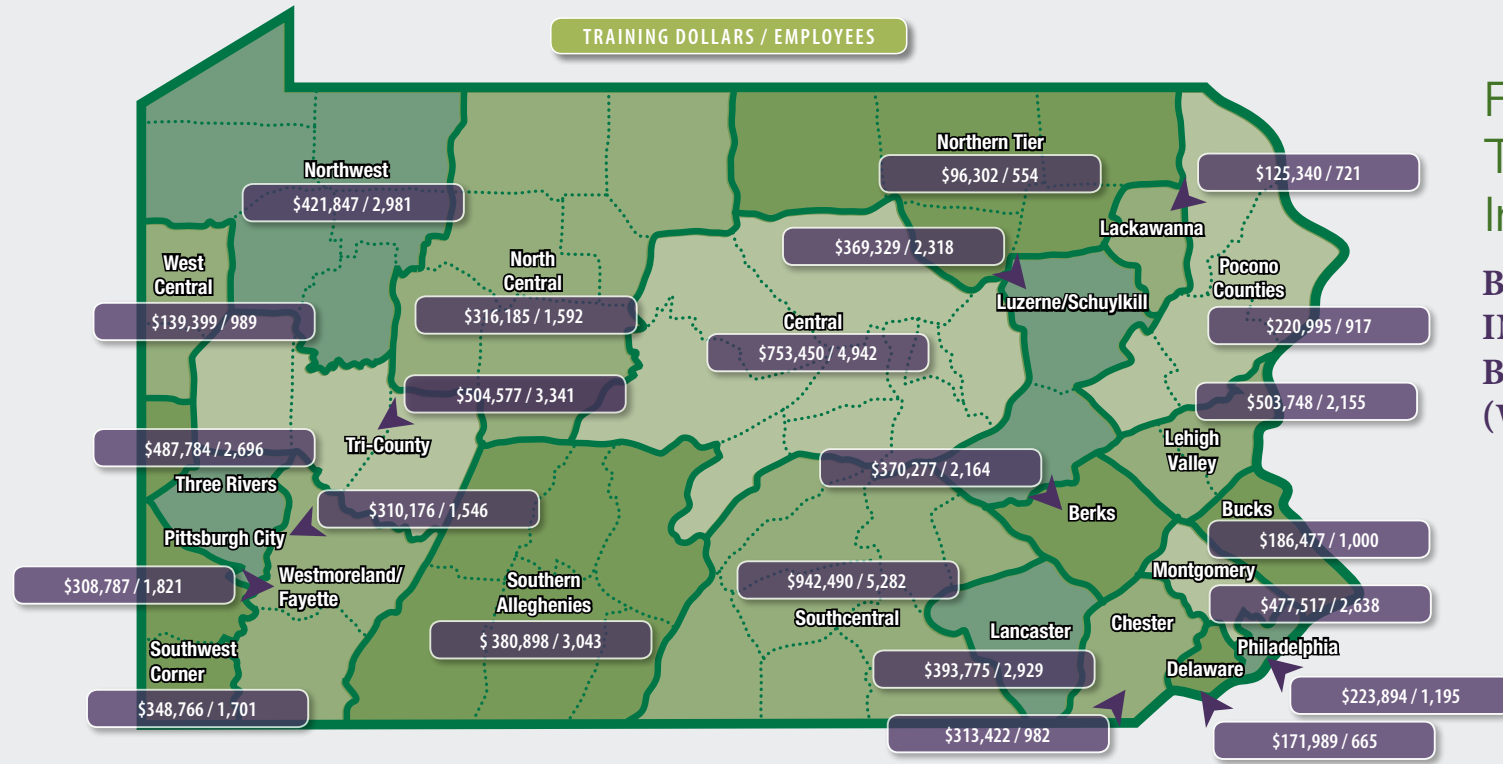
"This program allows smaller companies the opportunity to achieve a competitive advantage on certain contracts and jobs that might otherwise go to an out-of-state or out-of-country competitor."

"Employee development is often the highest level of dissatisfaction in employee surveys. WEDnetPA helped us to move that needle which allowed us to retain our talented workforce and increase their job knowledge and productivity."

"The grant has really helped us over the years to do additional training and provide employees with opportunities to build their skills. Employees that are better trained are more promotable and are equipped to do a better job."

"WEDnetPA funding has been a 'godsend,' enabling us to offer an ongoing program of staff development and training to assist in keeping our employees informed about the latest and best patient treatments and management procedures."

"Without this assistance our employees would not have received the enhanced educational opportunities. The outcome was a success as demonstrated by the number of positive comments and 'thank yous' received from our employees. The training improved customer service and morale."



FY 2010-11 Training Investment

BY WORKFORCE INVESTMENT BOARD (WIB) REGION

RESULTS:

Training Dollars \$8,367,424
 Workers Trained 48,172

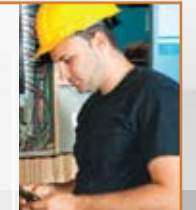


WEDnetPA's Workforce Training Yields Real Results for Pennsylvania Companies ...

In a 2011 survey of companies that utilized WEDnetPA's Guaranteed Free Training Program, the majority indicated the training resulted in measurable benefits for their organization ...

99.6%	of companies indicated positive outcomes as a result of WEDnetPA training
88%	of companies said WEDnetPA helped them meet their training objectives
85%	of companies realized improved product and/or service quality
70%	of companies cited improved communications and teamwork
99%	of companies said they would recommend WEDnetPA to other companies

COMPANIES REALIZE AN 86% RETENTION RATE AND EMPLOYEES EXPERIENCE A 10% INCREASE IN THEIR WAGES ONE YEAR AFTER TRAINING.

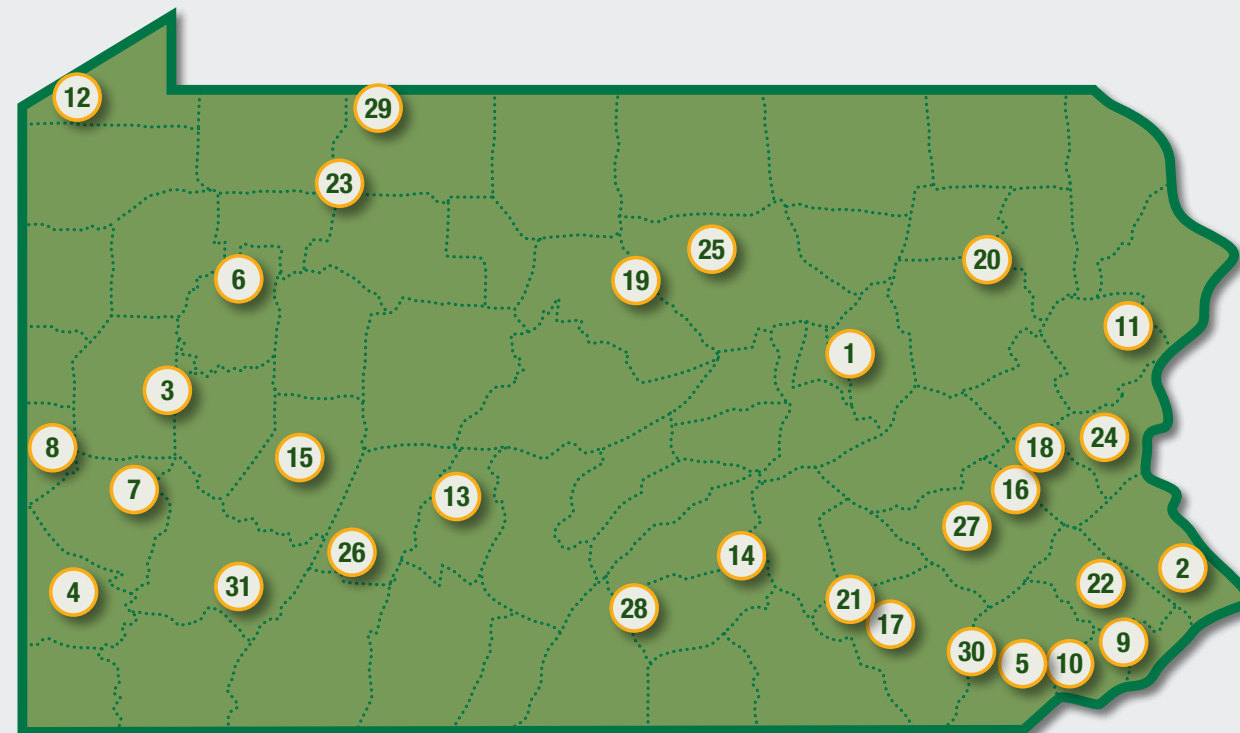


The WEDnetPA Partners

Qualified companies receive funding through an alliance of 31 diverse partners throughout the commonwealth who coordinate the resources of the entire network and serve as the points of contact for businesses accessing Guaranteed Free Training funds.

The WEDnetPA Partnership

WEDnetPA is comprised of 12 Pennsylvania State System universities, Pennsylvania's 14 community colleges, Pennsylvania College of Technology, North Central PA Regional Planning & Development Commission, Lancaster County Career and Technology Center, Greater Altoona Career and Technology Center and the University of Pittsburgh at Bradford.



Pennsylvania Employers can Access the GFT Program Online And through Any of These Participating WEDnetPA Partners:

- Bloomsburg University of Pennsylvania**
Bloomsburg, PA • 570-389-4004
bloomu@wednetpa.com
- Bucks County Community College**
Newtown, PA • 215-968-8017
bucks@wednetpa.com
- Butler County Community College**
Butler, PA • 724-287-8711, ext. 8290
butler@wednetpa.com
- California University of Pennsylvania**
Canonsburg, PA • 724-873-2760
california@wednetpa.com
- Cheyney University of Pennsylvania**
Cheyney, PA • 610-399-2057
cheyney@wednetpa.com
- Clarion University of Pennsylvania**
Clarion, PA • 814-393-2227
clarion@wednetpa.com
- Community College of Allegheny County**
Oakdale, PA • 412-788-7365
allegheny@wednetpa.com
- Community College of Beaver County**
Beaver Falls, PA • 724-480-3448
beaver@wednetpa.com
- Community College of Philadelphia**
Philadelphia, PA • 215-496-6161
philadelphia@wednetpa.com
- Delaware County Community College**
Downingtown, PA • 484-237-6243
delaware@wednetpa.com
- East Stroudsburg University of Pennsylvania**
East Stroudsburg, PA • 570-422-7952
esu@wednetpa.com
- Edinboro University of Pennsylvania**
Erie, PA • 814-836-1955
edinboro@wednetpa.com
- Greater Altoona Career and Technology Center**
Altoona, PA • 814-946-8463
gactc@wednetpa.com
- Harrisburg Area Community College**
Harrisburg, PA • 717-221-1312
hacc@wednetpa.com
- Indiana University of Pennsylvania**
Indiana, PA • 724-357-4841
indiana@wednetpa.com
- Kutztown University of Pennsylvania**
Kutztown, PA • 610-683-1382
kutztown@wednetpa.com
- Lancaster County Career and Technology Center**
Lancaster, PA • 717-735-3761
lcctc@wednetpa.com
- Lehigh Carbon Community College**
Allentown, PA • 610-799-1961
lehigh@wednetpa.com
- Lock Haven University of Pennsylvania**
Lock Haven, PA • 570-484-3131
lockhaven@wednetpa.com
- Luzerne County Community College**
Nanticoke, PA • 800-377-5222, ext. 7663
luzerne@wednetpa.com
- Millersville University of Pennsylvania**
Millersville, PA • 717-871-2014
millersville@wednetpa.com
- Montgomery County Community College**
Blue Bell, PA • 215-641-6331
montgomery@wednetpa.com
- North Central Pennsylvania Regional Planning & Development Commission**
Ridgway, PA • 814-773-3162
ncentral@wednetpa.com
- Northampton Community College**
Bethlehem, PA • 610-861-4588
northampton@wednetpa.com
- Pennsylvania College of Technology**
Williamsport, PA • 570-327-4775, ext. 3104
pct@wednetpa.com
- Pennsylvania Highlands Community College**
Johnstown, PA • 814-262-3812
pennhighlands@wednetpa.com
- Reading Area Community College**
Reading, PA • 610-372-4721, ext. 5176
reading@wednetpa.com
- Shippensburg University of Pennsylvania**
Shippensburg, PA • 717-477-1123, ext. 3381
shippensburg@wednetpa.com
- University of Pittsburgh at Bradford**
Bradford, PA • 814-362-0255
pitt@wednetpa.com
- West Chester University of Pennsylvania**
West Chester, PA • 610-425-5000, ext. 7435
wcup@wednetpa.com
- Westmoreland County Community College**
Youngwood, PA • 724-925-4219
westmoreland@wednetpa.com



Managed by:
Pennsylvania College of Technology
WorkforceDevelopment
& **Continuing**Education



Toll free: 1-877-WEDNETPA (1-877-933-6387)
www.wednetpa.com • e-mail: wednetpa@pct.edu

Olde Liberty Square
4807 Jonestown Road, Suite 246
Harrisburg, PA 17109-1744