Motore & Economic Development Network **G**L

2021-22 PROGRAM REPORT



Astound Broadband Telecommunications, high-speed data. Luzerne County

"The WEDnet program

is a great benefit for our employees. They are so happy to be provided with much needed training, making them more knowledgeable and productive."

Joanne Vetashick Recruiting Manager

LIKE. COMMENT. SHARE.

If you're reading this report, chances are it's probably because your company has benefited from the WEDnetPA program. Receiving help to pay for employee training has enabled your business to stay competitive here Pennsylvania, while keeping your workers' skills current and relevant.

Many organizations used WEDnetPA funding to their advantage (as the figures in this report illustrate). But there are countless more Pennsylvania companies that are unaware of this eye-opening opportunity. You may even know of a few. A neighbor. A vendor. Perhaps, a client or two.

We see this year's Annual Report as a vehicle to hopefully "deputize" everyone who's reading this report — encouraging you to share this communication with other companies that may be able to benefit from the WEDnetPA program.

Remember, in-state businesses and out-of-state companies relocating to Pennsylvania may be eligible to apply to WEDnetPA to access training funds. A significant proportion of businesses that are predominantly commercial or industrial in nature tend to be eligible. So much so, that it's easier to mention the types of companies that are NOT eligible for the funding: brick-and-mortar retail businesses, educational institutions, employment agencies, gaming establishments, government agencies and facilities, non-profit entities (except certain healthcare and banking), training providers and direct marijuana businesses). If a company doesn't fall into one of these ineligible categories, encourage them to contact a WEDnetPA partner to see how we can help offset the cost of employee training.

Our training funds can be used for a wide range of topics, including but not limited to: Business Operations, Computer Operations, Machine Operations and Maintenance, Manufacturing Fundamentals, Manufacturing Technology, Product and Process Control, Software Implementation, Health and Science Applications, Workplace Behavior Skills, and Workplace Health and Safety.

Again, please consider sharing information about WEDnetPA with friends, colleagues, and others who you believe may meet our eligibility criteria. Email them a link to this Annual Report. Encourage them to read all the guidelines and eligibility criteria in the Funding Guide available on our website. Or let them know they can reach out directly to any WEDnetPA partner (listed in the back of this Report) — and take the first steps towards realizing the same great benefits you've come to know.

Thank you in advance for helping us spread the word about WEDnetPA. We look forward to working again with you and many others to help make this another successful year for Pennsylvania businesses.

Stay safe and well. Sincerely, Thomas Venditti **Executive Director**



A SUMMARY OF 2021–2022

641 COMPANIES SERVED

Catalus Corporation Manufacturer of custom powdered metal products. Potter County

"This was the first time I applied for this grant. I was intimidated at first, however, with the support I received from our WEDnet partner, I quickly realized the process wasn't as difficult as I thought."

Billie Sue Morgan *HR Manager*

Hennecke, Inc.

Manufacturer of machinery to produce polyurethane products. Allegheny County

"Our company strongly

believes in constant training for growth, retention, and safety among other benefits. We invest in our employees who invest in us. Everyone wins with this program."

Roxanne Levandosky *Executive Assistant*





20,581 EMPLOYEES TRAINED

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TRAINING PROVIDER CHOICE IS COMPANY-DRIVEN

As the first choice for providing workforce instruction, private-sector companies provide the most training.

	Partner Provider	In-House Provider	Third-Party Provider
FY 21-22	15%	6 %	79 %
Average	14%	14%	72 %

COMPANIES OF ALL SIZES BENEFIT

Small companies received about \$4 million in training funds (48 percent). Medium, large, and extra large companies received 23 percent, 14 percent, and 15 percent of the training funds respectively.

FY 2021–22 Company Size	Training Funds	%	Employees Trained	%	Companies Served	%
Less than 100 employees	\$4,007,976	48 %	8,043	39 %	409	64 %
101 to 250 employees	\$1,900,167	23%	6,141	30 %	134	21 %
251 to 500 employees	\$1,143,295	14%	2,967	14%	56	9%
More than 500 employees	\$1,250,129	15%	3,430	17%	42	6%
Total	\$8,301,567	100%	20,581	100%	641	100%

2021-22 PROGRAM REPORT



MacDonald & Owen Lumber Company Kiln dried American hardwood lumber and dimensional products. Jefferson County

"As a result of the excellent training funded by the WEDnetPA program, our employees have increased engagement and improved quality."

Kristine Wilson Continuous Improvement Coordinator

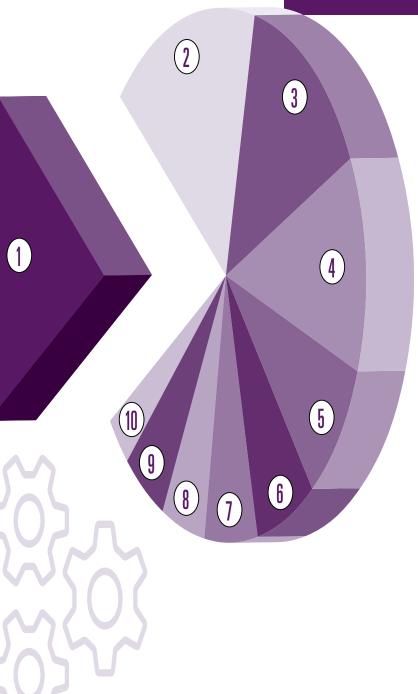
Mission Critical Solutions, LLC Fabrication and machining of metal parts, assemblies and finished goods. Bedford County

"The WEDnet program has been an invaluable asset to the growth of our small business. The training provided has improved our company's efficiency, productivity, and safety."

Patricia McMorrow Marketing Manager

WEDEPA WEDEPA WEDEPA

SK	ILLS CATEGORY	\$	%
1	Business Operations	\$1,704,098	21%
2	Workplace Behavior Skills	\$1,370,290	17%
3	Workplace Health and Safety	\$1,143,835	14%
4	Manufacturing Fundamentals	\$1,057,814	13%
5	Machine Operations and Maintenance	\$770,948	9%
6	Manufacturing Technology	\$590,168	7%
7	Product and Process Control	\$534,481	6%
8	Software Implementation	\$438,556	5%
9	Computer Operations	\$418,296	5%
10	Health and Science Applications	\$273,081	3%
	TOTAL:	\$8,301,567	100%





TD Precision

CNC services to design and manufacture intermediate and end products from plastic and metal. Bucks County

"Our employees received great training that helped pave the way to make our new venture more competitive in the manufacturing industry."

Shelby Dannenhower *President*

PENNSYLVANIA COMPANIES REALIZE THE BENEFITS OF WEDNETPA'S WORKFORCE TRAINING

WEDnetPA conducted a survey of the 604 Pennsylvania companies that received WEDnetPA funds in FY 2021–22 to determine the impact of the program. Of the 201 companies that responded to the survey:

79 %	Described improved product/service quality
72 %	Saw an increase in employee morale
67 %	Benefitted from improved communications and/or teamwork
47 %	Said their workplace was safer, with fewer accidents
45 %	Reported training aided in job retention (layoff avoidance)
42 %	Attributed training to employee pay raises
48 %	Noted training led to employee promotions
15%	Commented that training led to an increase in business

22 YEARS OF SUCCESS FOR WEDNETPA AND PENNSYLVANIA

Since its beginning in 1999, WEDnetPA has grown to become the primary delivery system for Pennsylvania's incumbent workforce training. Each year, WEDnetPA partners continue to reach out to a significant number of companies and employees — strengthening our workforce and businesses and, in turn, strengthening Pennsylvania's economy.

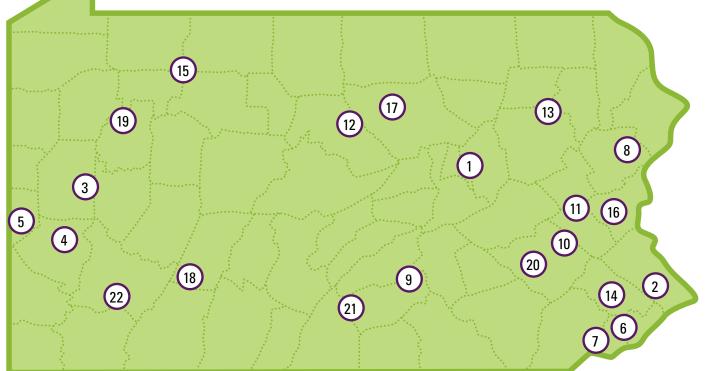
APRIL 19, 1999 – JUNE 30, 2022

Workers Trained	Companies Served
1,304,596	22,776



WORKFORCE AND ECONOMIC DEVELOPMENT NETWORK OF PENNSYLVANIA I WEDNETPA.COM

PENNSYLVANIA EMPLOYERS CAN ACCESS TRAINING ONLINE AND THROUGH ANY OF THESE PARTICIPATING WEDNETPA PARTNERS:



- 1. Bloomsburg University of Pennsylvania jwilliam@bloom.edu 570-389-4004
- 2. Bucks County Community College stephanie.wenger@bucks.edu 215-968-8478
- 3. Butler County Community College kathleen.strobel@bc3.edu 724-287-8711, ext. 8267
- Community College of Allegheny County roverton@ccac.edu 412-788-7536
- Community College of Beaver County maria.brown@ccbc.edu 724-480-3448
- 6. Community College of Philadelphia mdugan@ccp.edu 215-496-6155

- 7. Delaware County Community College mwallace@dccc.edu 610-355-7146
- East Stroudsburg University of Pennsylvania mpostupack@esu.edu 570-422-7920
- HACC, Central Pennsylvania's Community College csshirk@hacc.edu 717-780-1112
- 10. Kutztown University of Pennsylvania hensley@kutztown.edu 610-401-3236
- 11. Lehigh Carbon Community College mdonovan@lccc.edu 570-668-6880
- 12. Lock Haven University of Pennsylvania angelic.hardy@lockhaven.edu 570-484-3131

- 13. Luzerne County Community College sspry@luzerne.edu 800-377-5222, ext. 7480
- 14. Montgomery County Community College bdebias@mc3.edu 610-718-1967
- 15. North Central Pennsylvania Regional Planning & Development Commission ddelhunty@ncentral.com 814-773-3162, ext. 3009
- 16. Northampton Community College dholub@northampton.edu 610-861-4158
- 17. Pennsylvania College of Technology aml36@pct.edu 570-327-4775, ext. 7011

 Pennsylvania Highlands Community College jdavis@pennhighlands.edu 814-262-3813

- Pennsylvania Western University of Pennsylvania – Clarion jbest@pennwest.edu 814-393-2060
- 20. Reading Area Community College cbashore@racc.edu 610-372-4721, ext. 5176
- 21. Shippensburg University of Pennsylvania cjezel@ship.edu 717-477-1123, ext. 3381
- 22. Westmoreland County Community College dewittju@westmoreland.edu 724-925-4090

THE WEDNETPA PARTNERSHIP

WEDnetPA includes State System universities, community colleges, Pennsylvania College of Technology and North Central PA Regional Planning & Development Commission.

Qualified companies receive funding through this alliance of 22 diverse partners throughout the Commonwealth that coordinate the resources of the entire network and serve as the points of contact for businesses accessing training funds.



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P.O. Box 6327 Harrisburg, PA 17112-6327 (717) 920-6660 contact@wednetpa.com





Managed by: Pennsylvania College of Technology WORKFORCE

DEVELOPMENT